Chapter 6 – Additional Resources

Airports

Phoenix-Mesa Gateway Airport
5835 S. Sossaman Rd.
Mesa, AZ  85212
Phone: 480-988-7600
Website: www.gatewayairport.com

Phoenix-Mesa Gateway Airport is an international aerospace center with aircraft manufacturing, maintenance, modification, testing and pilot training. Currently, more than 20 aviation companies operate on the facility. The remaining 1,000 acres available for aviation company locations is in high demand. With three 10,000-foot runways and a new passenger terminal, the airport acts as a reliever for Phoenix Sky Harbor International Airport, and ranks third in the state in direct on-airport facility revenues.

Phoenix-Mesa Gateway Airport has been designated as Foreign Trade Zone #221 and as a Military Reuse Zone, offering aviation companies a significant financial edge in the global marketplace. In addition to the FTZ and Military Reuse Zone incentives, Phoenix-Mesa Gateway Airport also houses a new passenger terminal and a Customs Office to assist businesses engaging in international trade.

Falcon Field Municipal Airport
4800 E. Falcon Dr.
Mesa, AZ  85215
Phone: 480-644-2450
Website: www.falconfieldairport.com

Falcon Field Municipal Airport is one of the top 10 general aviation airports in the nations. Falcon Field, with direct on-airport facility revenue exceeding $595 million annually, is the second-highest revenue generating aviation facility in the state. The airport serves as home base for more than 700 aircraft and as an industrial park, with more than 30 aviation-related businesses and more than 50 commercial enterprises.
Business Services

Note: Please refer to individual chapters for additional business resource agencies.

**Arizona Small Business Association**
Central Arizona Office
4600 E. Washington St., Suite 341
Phoenix, AZ 85034
Phone: 602-306-4000
Website: [www.asba.com](http://www.asba.com)

The Arizona Small Business Association is a statewide membership organization whose mission is to provide a member forum for networking products/services, to educate through weekly seminars/workshops, to apprise members of legislation affecting small business, and to support and foster small business development, retention, and growth in Arizona.

**SCORE East Valley (Service Corps of Retired Executives)**
2828 N. Central Ave., Suite 800
Central & Thomas
Phoenix, AZ 85004
Phone: 602-745-7250
Email: help@score.org
Website: [https://greaterphoenix.score.org](https://greaterphoenix.score.org)

SCORE is funded in part by SBA and offers no-cost/low-cost consulting and seminars. A national network of organizations of retired executives provides consultation in planning and managing small businesses, as well as sponsoring small business-related seminars and workshops.

**Maricopa Community College District’s Small Business Development Center**
Main Office – Phoenix
108 N. 40th St., South Building
Phoenix, AZ 85034
Phone: 480-784-0590
Website: [https://www.maricopa.edu/community-business/small-business-development-center](https://www.maricopa.edu/community-business/small-business-development-center)

**Mesa Community College Downtown Campus – Downtown Mesa**
145 N. Centennial Way
Mesa, AZ  85201
Phone: 480-461-6220
Website: www.mesacc.edu/locations/downtown-center

Professional consultants provide low-cost seminars on business operations and confidential, no-cost personalized business counseling in all areas of small business management including management, marketing, financial management, business planning, and international trade. They also assist companies with workforce recruitment and employee training. MCCD-SBDC is a leader in small business development.
Chambers of Commerce and Economic Development Agencies

**Arizona Chamber of Commerce**
3200 N. Central Ave., Suite 1125
Phoenix, AZ  85012
Phone: 602-248-9172
Email: info@azchamber.com
Website: www.azchamber.com

The Arizona Chamber of Commerce and Industry is committed to advancing Arizona’s competitive position in the global economy by advocating free-market policies that stimulate economic growth and prosperity for all Arizonans.

**Arizona Hispanic Chamber of Commerce**
255 E. Osborn Rd., Suite 201
Phoenix, AZ 85012
Phone: 602-279-1800
Website: www.azhcc.com

The purpose of the Chamber is to promote the success of Hispanic-owned businesses by facilitating business relationships, economic development and sharing of knowledge for the benefit of the State of Arizona and the growth and success of the members of the Chamber.

**Arizona Korean Chamber of Commerce**
15033 N. Thompson Peak Pkwy., #D10
Scottsdale, AZ  85250
Phone: 480-277-3261
Email: azkochamber@gmail.com
Link doesn't work, maybe part of Asian COC now? Website: www.kochamber.org

Arizona Korean Chamber’s mission is to foster economic development for Korean-owned businesses, facilitate trade between Arizona and Korea, serve as the voice of the Korean American small business community in Arizona, and provide positive public awareness of Korean American owned businesses.
Asian Chamber of Commerce
7217 N. 5th Way
Phoenix, AZ 85020
Phone: 602-529-8475
Website: www.asianchamber.com

The Chamber supports, promotes and fosters business, cultural and educational relationships by and between chamber members and the public.

Chinese Chamber of Commerce of Arizona
PO Box 32865
Phoenix, AZ 85064
Website: www.ccocoarizona.org

The Chinese Chamber’s mission is to improve the economic development of business entrepreneurs and the communities they serve.

East Valley Hispanic Chamber of Commerce
215 N. Robson
Mesa, AZ 85201
Phone: 480-223-157
Email: info@evhcc.org
Website: http://evhcc.org

The East Valley Hispanic Chamber of Commerce is involved in activities that will bring about a greater awareness of the economic potential of Hispanic businesses and population in the East Valley region of metropolitan Phoenix.

East Valley Partnership
535 W. Baseline Rd., #107
Mesa, AZ 85210
Phone: 480-834-8335
Website: www.evp-az.org

East Valley Partnership is a coalition of civic, business, educational, and political leaders from Apache Junction, Chandler, Florence, Fountain Hills, Gila River Indian Community, Gilbert, Mesa, Queen Creek, Salt River Pima-Maricopa Indian Community, Tempe, and Pinal County dedicated to the economic
development and promotion of the East Valley of Greater Phoenix Arizona. They actively advocate in areas such as economic development, education, transportation and infrastructure, arts, behavioral health, and other important areas.

The Greater Phoenix Black Chamber of Commerce
201 E. Washington Ave., Suite 350
Phoenix, AZ 85004
Phone: 602-307-5200
Website: https://blackchamberaz.com/

The mission of the Greater Phoenix Black Chamber of Commerce is to improve the economic development of our business entrepreneurs and the communities we serve. The GPBCC serves as the cornerstone for educational training, resource programs, resources and economic growth opportunities with a specific emphasis on “Business In Action.”

Greater Phoenix Chamber of Commerce
201 N. Central Ave., 27th Floor
Phoenix, AZ 85004
Phone: 602-495-2195
Email: info@phoenixchamber.com
Website: www.phoenixchamber.com

The Greater Phoenix Chamber of Commerce pursues and promotes a free market, thriving community and economic prosperity for all Chamber members through advocacy, programs, events and services.

Greater Phoenix Economic Council (GPEC)
2 N. Central Ave., Suite 2500
Phoenix, AZ 85004-4469
Phone: 602-256-7700, 1-800-421-GPEC
Website: www.gpec.org

GPEC is a public-private partnership representing 23 communities in the region and carries out a mission to attract quality businesses to the Greater Phoenix region from around the world, and to advocate and champion foundational efforts to improve the region’s competitiveness.

Greater Phoenix Leadership
400 E. Van Buren St., Suite 825
Greater Phoenix Leadership provides the executive forum through which corporate leadership can effectively and efficiently collaborate with the public sector and non-profit organizations to establish and sustain a safe, healthy and prosperous community.

**Maricopa Association of Governments**
302 N. 1st Ave., Suite 300
Phoenix, AZ 85003
Phone: 602-254-6300
Website: [www.azmag.gov](http://www.azmag.gov)

The Maricopa Association of Governments (MAG) is a Council of Governments that serves as the regional agency for the metropolitan Phoenix area. MAG is a designated Metropolitan Planning Organization for regional planning in the Maricopa region.

**Mesa Chamber of Commerce**
165 N. Centennial Way, Suite 208
Mesa, AZ 85201
Phone: 480-969-1307
Website: [www.mesachamber.org](http://www.mesachamber.org)

The Mesa Chamber of Commerce is the recognized resource and celebrated leader for the Mesa business community. The Chamber exists to improve, promote, and protect businesses in Mesa.

**National Center for American Indian Enterprise Development**
953 E. Juanita Ave.
Mesa, AZ 85204
Phone: 480-545-1298
Website: [www.ncaied.org](http://www.ncaied.org)

The National Center for American Indian Enterprise Development is a non-profit organization committed to business development for Indian people.
Phoenix Minority Business Development Business Center
255 E. Osborn Rd., Suite 202
Phoenix, AZ 85012
Phone: 602-279-1800, Ext. 113
Website: www.phoenixmbdacenter.com

The Phoenix Minority Business Development Agency provides professional consulting and technical assistance to minority business owners to improve the management and profitability of their firms and to increase their revenue and capacity. Services are provided directly to clients through professional consulting staff, contracted consultants and strategic partners.

Visit Mesa
120 N. Center St.
Mesa, AZ 85201
Phone: 480-827-4700
Email: info@visitmesa.com
Website: www.visitmesa.com

Visit Mesa impacts the City of Mesa, Arizona and its partnering East Valley communities’ economies by marketing the region as a premier travel destination.
Entrepreneurial Venues, Incubators, and Accelerators

LAUNCHPOINT – Mesa Technology Accelerator
245 W. 2nd St.
Mesa, AZ 85201
Project Manager: Nic Zito
Phone: 480-644-3964
Email: nic.zito@mesaaz.gov
Website: www.launchpointmesa.com

LAUNCHPOINT, the Mesa Technology Accelerator was created in collaboration with Arizona State University to drive the growth of innovative technology companies. LAUNCHPOINT fosters the cultivation of the latest innovations and technologies from consumer web and mobile applications to biotech and green energy, and everything in between.

Arizona Business Incubation Association
Email: info@azcommerce.com
Link doesn't work, no replacement found. Website: www.azincubators.org

The Arizona Business Incubation Association was created in 2011 as a way to share information with business incubators and allied organizations across Arizona.

International Business Innovation Association
6555 Sanger Rd.
Orlando, FL 32827
Phone: 407-965-5653
Email: info@inbia.org
Website: https://inbia.org

The National Business Innovation Association (NBIA) is the world’s leading organization advancing business incubation and entrepreneurship. Each year, it provides thousands of professionals with information, education, advocacy and networking resources to bring excellence to the process of assisting early-stage companies. An elected, voting board of directions, representing the world’s leading incubators, governs the association.
**Mesa THINKspot**
Mesa Public Library – Red Mountain Branch  
635 N. Power Rd.  
Mesa, AZ  85205  
Website: https://www.mesalibrary.org/how-do-i/use-thinkspot

Mesa THINKspot is a collaborative workspace and makerspace within the Red Mountain Branch of the Mesa Public Library. Mesa THINKspot provides the community hands-on opportunities to innovate in a flexible, multipurpose space that encourages collaboration, conversation, creativity and curiosity.

**HeatSync Labs**  
140 W. Main St.  
Mesa, AZ  85201  
Website: www.heatsynclabs.org

HeatSync Labs is a community-driven 501©3 non-profit shop and workspace where engineers, artists, students, and hobbyists come to make prototypes, art, and other creative projects.  
It is a workshop for mad scientists, artists and anyone creating or making! We make tools, resources, and skills available to you.

**K’e**  
126 W. Main St.  
Mesa, AZ  85201  
Website: https://pamelaslim.com

K’e is a place to grow small business in downtown Mesa, Arizona. This space is used to conduct workshops, feature master classes from experts, and support the local small business community.
Educational Resources/Employment Training/Career Services

Academy for the Advancement of Small, Minority and Women Owned Enterprises (APS-AAAME)
400 N. 5th St.
Phoenix, AZ  85004
Phone: 602-250-1000
Email: suppdiv@apsc.com

Mailing Address:
PO Box 53999
Mail Sta. 8602
Phoenix, AZ  85072-3999

AAAME is a two-year business mentoring program that assists business owners in developing solid business practices. There is no cost required, just a time commitment, with meetings at least twice a month. Visit the website for more information regarding this helpful program.

Arizona State University (ASU)
PO Box 871312
Tempe, AZ 85287-1312
Phone: 480-965-2100
Email: careerservices@asu.edu
Website: www.asu.edu

Services, resources and information for employers include: resume referrals; job listings; web links; lists of student organizations and faculty; on-campus recruiting; Employer Guide; pre-recruiting information sessions; career-coordinated internships and co-op opportunities. A number of job fairs are offered throughout the year including Arizona Collegiate Job Fair (spring), Education Recruiter Round-up (summer), and Career Fiesta (fall).

ASU L. William Seidman Research Institute
College of Business
660 s. Mill Ave.
Tempe, AZ  85281  
Phone: 480-965-5362  
Website: http://seidmaninstitute.com

For business research information and business forecasts at the Seidman Research Institute contact:

Center for Executive and Professional Development
Phone: 480-965-4751
Website: https://cfo.asu.edu/professional-development

JP Morgan Chase Economic Outlook Center
Phone: 480-965-3963
Website: www.wpcarey.asu.edu/research/jpmorgan-chase-economic-outlook

Center for Entrepreneurship
Phone: 480-965-0474
Website: www.wpcarey.asu.edu/research/entrepreneurship

**Mesa Community College (MCC)**
1833 W. Southern Ave.
Mesa, AZ  85202  
Phone: 480-461-7000  
Website: www.mesacc.edu

The largest of the community colleges in metropolitan Phoenix, MCC offers customized training and various on-site services for businesses at the main campus and specialized small business training at the East Valley Entrepreneurial Center located in Mesa.

East Valley Entrepreneurial Center (EVEC)
1833 W. Southern Ave.
Mesa, AZ  85202  
Phone: 480-461-7720

Employers can recruit students through posting job and internship descriptions year-round and by attending the career fair in April.
1833 W. Southern Ave.
Mesa, AZ  85202
Phone: 480-461-7720

Employers can recruit students through posting job and internship descriptions year-round and by attending the career fair in April.
Financial Assistance
(Loan programs, grants and tax incentives and credits)

**Arizona Commerce Authority**
118 N. 7th Ave., #400
Phoenix, AZ  85007
Phone: 602-845-1200
Website: [www.azcommerce.com](http://www.azcommerce.com)

The Arizona Commerce Authority (ACA) is an aggressive economic development organization focusing on advancing the state’s economy through the recruitment of quality companies and jobs for the State of Arizona as well as the expansion of companies already doing business in the state.

**Arizona MultiBank Community Development Corporation**
16 W. Vernon Ave.
Phoenix, AZ  85003
Phone: 602-643-0030
Email: azmultibank@multibank.org
Website: [https://www.clearinghousecdfi.com/about/offices/phoenix/](https://www.clearinghousecdfi.com/about/offices/phoenix/)

MultiBank CDC provides financial and technical assistance for the advancement of small business, for low and moderate-income housing, and for economic development. Part lender and part intermediary, the Arizona MultiBank CDC provides direct financing in the form of debt, debt with equity features and credit enhancements to facilitate conventional financing and to leverage other private and public funds.

**Neighborhood Economic Development Corporation (NEDCO)**
10 W. Main St., 2nd Floor
Mesa, AZ  85201
Phone: 480-258-6927
Website: [www.turnanewleaf.org/services/nedco.html](http://www.turnanewleaf.org/services/nedco.html)

NEDCO, a non profit Community Development Financial Institution (CDFI), provides expansion and start-up loans for businesses in Mesa. Some loans are directly financed from NEDCO’s Community Development Loan Fund, others are provided through Arizona MultiBank Community Development Corporation. Some projects may qualify for a partial guarantee from the City of Mesa. In addition, NEDCO provides technical assistance to businesses for business plans and project concepts.
City of Mesa Business Export Assistance Program (BEAP)

20 E. Main St., Suite 200  
Mesa, AZ  85201  
Phone: 480-644-3963  
Website: https://www.selectmesa.com/business-environment/incentives-programs/mesa-incentives-and-programs

The City of Mesa Business Export Assistance Program (BEAP) provides small to medium-sized businesses in Mesa information, training, marketing and sales support that will help companies to:

- Begin, or increase, exporting products and/or services to international markets.
- Increase sales capacity and generate additional tax revenue to the City.
- Expand operations and increase the company’s ability to create net new jobs and capital investment.

U.S. Small Business Administration (SBA)

Arizona District Office  
2828 N. Central Ave., Suite 800  
Phoenix, AZ  85004-1093  
Phone: 602-745-7200  
Website: www.sba.gov/offices/district/az/phoenix

SBA offers multiple small business loan programs, federal contracting and small business certification programs. Visit their website to read about their 7(a) Loan Program, Microloan Program, 504 (real property) Loan Program, as well as training opportunities.
International Business Resources

**Arizona Commerce Authority**
118 N. 7th Ave., #400
Phoenix, AZ  85007
Website: www.azcommerce.com

The Arizona Commerce Authority (ACA) is an aggressive economic development organization focusing on advancing the state’s economy through the recruitment of quality companies and jobs for the state of Arizona as well as the expansion of companies already doing business in the state.

**Arizona Department of Agriculture, International Service**
1688 W. Adams St.
Phoenix, AZ  85007
Phone: 602-542-4373
Website: www.azda.gov

Companies that import or export any food related items need to contact the Department of Agriculture for codes and regulations. This includes food processing and animal related business as well.

**Arizona-Mexico Commission (AMC)**
1700 W. Washington Ave., Suite 180
Phoenix, AZ  85007
Email: info@azmc.org
Website: www.azmc.org

The Arizona-Mexico Commission develops Arizona-Mexico relations and assists with policy-making through various bi-national activities between Arizona and Sonora representatives and active promotion of cross-border, socio-economic activity.

**Border Trade Alliance (BTA)**
805 15th St., NW, Suite 700
Washington, D.C. 20005
Phone: 202-386-9653
Website: www.thebta.org
Border Trade Alliance improves the quality of life through trade and commerce by providing a forum for participants to discuss and promote issues concerning trade throughout the Americas.

**Export-Import Bank of the United States (USEAC)**
811 Vermont Ave., NW  
Washington, D.C. 20571  
Phone: 800-565-3946  
Website: [www.exim.gov](http://www.exim.gov)

The services of the Export-Import Bank of the United States include financing, insurance policies and consultation with exporters.

**Global Chamber Phoenix**
1475 N. Scottsdale Rd., #200  
Scottsdale, AZ  85257  
Phone: 855-476-9845  
Website: [www.globalchamber.org](http://www.globalchamber.org)

Global Chamber Phoenix is a thriving community of professionals, mentors and innovative companies taking on the world of global business. We provide vital information, connections and mentoring for leaders to capture global business opportunities.

**Metropolitan Phoenix Export Alliance (MPEXA)**
Email: info@mpexa.org  
Website: [http://mpexa.com](http://mpexa.com)

MPEXA and the Metro Phoenix Export Plan are part of the Velocity Program and represent the culmination of over a year of collaboration between the Global Cities Initiative (a joint effort of Brookings and JPMogan Chase) and metro Phoenix export stakeholders that are committed to building a stronger export-driven regional economy.

MPEXA offers a single point of contact as well as a single repository of export related resources and information that is easily accessible, current and responsive. MPEXA is the “go to” outlet for all Small and Medium Enterprises (SMEs) looking for export related assistance and guidance.

**Foreign Trade Zone #221 (Mesa)**
City of Mesa Office of Economic Development
A Foreign Trade Zone (FTZ) is a secured area physically located within a country, but legally considered foreign soil for customs purposes, and therefore treated as part of international commerce. The purpose of an FTZ is to attract and promote international trade and commerce by providing a means for importers to reduce or eliminate the payment of import duties. The benefits of operating in a Foreign Trade Zone are primarily the reduction or elimination of the payment of U.S. Customs duties or excise taxes on goods imported into the United States. State legislation provides tax reductions to companies with operational facilities within FTZs or subzones. FTZ procedures are available to companies involved in extensive importing of products or components that locate at the zone and fulfill activation, U.S. Customs an FTZ Board requirements. Other companies that cannot be accommodated within the zone, and who meet eligibility requirements, may apply for subzone status.

**U.S. Customs Office – Port of Phoenix**
3002 E. Old Tower Rd., Suite 400
Phoenix, AZ 85034
Phone: 602-914-1400
Website: [www.cbp.gov/contact/ports/phoenix](http://www.cbp.gov/contact/ports/phoenix)

A service port is a customs location having a full range of cargo processing functions, including inspections, entry, collections and verification (19 CFR 101.1). It assesses and collects all duties, fees and taxes on imported goods, and enforces customs regulations and related laws.

**U.S. Department of Commerce (USDOC), Bureau of Export Administration**
Western Regional Office
3300 Irvine Ave., Suite 307
Newport Beach, CA 92660
Phone: 949-660-0144
The USDOC Bureau of Export Administration assists companies with exporting processes by offering counseling, workshops and assistance in obtaining exporting licenses.

**U.S. Department of Commerce, International Trade Administration**

1475 N. Scottsdale Rd., Suite 200  
Scottsdale, AZ  85257  
Phone: 602-640-2513  
Email: office.phoenix@trade.gov  
Website: www.export.gov

The USDOC International Trade Administration assists U.S. firms to realize export potential by providing expert counseling, information on foreign markets, international contacts and advocacy services.
Additional Online Resources

(Information provided by the Mesa Public Library)

American Association of Exporters and Importers  https://aaei.org/
Americans with Disabilities Act Awareness  www.mesaaz.gov/business/ada-for-business
Arizona District Export Council  www.exportaz.org
Asia Pacific Economic Cooperation  www.apec.org
BIEN (Building An International Economic Network)  www.connectbien.com
Census Bureau  www.census.gov
Cross-Cultural Communications  https://www.cultureandlanguage.net/
Environmental Protection Agency  www.epa.gov
Export Legal Assistance Network  www.exportlegal.org
Federal Grants  www.cfda.gov
Federation of International Trade Association  www.fita.org
Fedstats  https://www.usa.gov/statistics
Foreign Trade Zone Corporation  www.ftzcorp.com
International Monetary Fund  www.imf.org
International Standards Organization  www.iso.ch
International Chamber of Commerce  www.iccwbo.org
NADBank: North American Development Bank  https://www.nadb.org/
National Association of Export Companies  www.nexco.org
National Customs Broker and Forwarders Association of American  www.ncbfaa.org
National Law Center for Inter-American Free Trade  www.natlaw.com
Serra International  www.serraus.org
Sister Cities International  www.sistercities.org
Thomas Register (manufacturers and suppliers)  https://www.thomasnet.com/
Trade Compass  www.trade-compass.com
United States Bureau of Economic Analysis  www.bea.gov
World Bank  www.worldbank.org
World Trade Centers Association  www.wtca.org